

## Harvard Business Review Registration Instructions

- 1. Click the Harvard Business link provided in your course syllabus.
- 2. On the screen shown below, click **Register Now** if you have never purchased a Harvard Business coursepack. If you have previously purchased a coursepack, click **Login Now**.



3. On the registration screen, provide your account information and click Register.

-irst Name: *	
Last Name: *	
Email: *	(University email address is preferred)
Confirm Email: *	
Expected Graduation: *	Month Vear V
	DASSWODD
USERNAME AND	PASSWORD
Jsername: *	
Jsername: * Password: *	



4. Click Login Here to enter the credentials you created during registration.



5. Enter your credentials and click Login.

LOGIN
USERNAME
PASSWORD
Forgot your Username or Password?   Contact Us
LOGIN

## Southern New Hampshire University

6. Click **Purchase Materials** to purchase the required articles and cases within the coursepack.

OL-600 STRATEGIC HUMAN RESOURCE MANAGEMENT 15TW1				
This coursepack contains course material optimized for mobile access. In the ca mobile access to these course materials for use on the HBP iPad/iPhone or And	rt, you may purchase roid™. Learn more.			
Use the Purchase Materials button to access your course materials.	☐ Show Notes			
	PURCHASE MATERIALS			
HBR ARTICLE \$3 Using the Balanced Scorecard as a Strategic Management System (HBR Bestseller) Robert S. Kaplan; David P. Norton Added on Oct 16, 2015 ► Details				
HBR ONPOINT ARTICLE Why Incentive Plans Cannot Work (HBR OnPoint Enhanced Edition) Alfie Kohn Added on Oct 16, 2015 ► Details	\$3.95			
HBR ARTICLE Discipline Without Punishment - At Last David N. Campbell; R.L. Fleming; Dick Grote; Richard C Grote Added on Oct 16, 2015 ► Details	\$3.95			
HBS BRIEF CASE WeaveTech: High Performance Change Michael Beer; Paul Swiercz Added on Oct 16, 2015 ► Details	\$3.95			
HBS BRIEF CASE Optional WeaveTech: High Performance Change (audio version) Michael Beer; Paul Swiercz Added on Oct 16, 2015 Details	\$1.00			
HBR ARTICLE Growing Talent as if Your Business Depended on It Jeffrey M. Cohn; Rakesh Khurana; Laura Reeves	\$3.95			

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7. Review your order. Required purchases will be listed as having a quantity of 1. Optional items will show a drop-down menu that you can use to add the item to your order.

	STEP 2. PATMENT STEP 0. CONFIRMATION				
MOBILE ACCESS					
PRODUCT#	SERVICE		UNIT PRICE	QUANTITY	TOTAL
MCA001-SVC-ENG	Coursepack access via mobile app Digital materials below - except material in Flash format - are accessible via the \$2.00 HBP App for iPhone/iPad and Android™ with purchase. Learn more				\$0.00
CART ITEMS					
PRODUCT#	TITLE	SHIP TYPE	UNIT PRICE	QUANTITY	TOTAL
PRODUCT# R0707M-PDF-ENG	TITLE Using the Balanced Scorecard as a Strategic Management System (HBR Bestseller)	SHIP TYPE Digital	UNIT PRICE \$3.95	QUANTITY 1	<b>TOTAL</b> \$3.95
PRODUCT# R0707M-PDF-ENG 2799-PDF-ENG	TITLE Using the Balanced Scorecard as a Strategic Management System (HBR Bestseller) Why Incentive Plans Cannot Work (HBR OnPoint Enhanced Edition)	SHIP TYPE Digital Digital	UNIT PRICE \$3.95 \$3.95	QUANTITY 1	<b>TOTAL</b> \$3.95 \$3.95
PRODUCT# R0707M-PDF-ENG 2799-PDF-ENG 85405-PDF-ENG	TITLE           Using the Balanced Scorecard as a Strategic Management System (HBR Bestseller)           Why Incentive Plans Cannot Work (HBR OnPoint Enhanced Edition)           Discipline Without Punishment - At Last	SHIP TYPE Digital Digital Digital	UNIT PRICE \$3.95 \$3.95 \$3.95	QUANTITY 1 1 1	<b>TOTAL</b> \$3.95 \$3.95 \$3.95
PRODUCT # R0707M-PDF-ENG 2799-PDF-ENG 85405-PDF-ENG 914553-PDF-ENG	TITLE         Using the Balanced Scorecard as a Strategic Management System (HBR Bestseller)         Why Incentive Plans Cannot Work (HBR OnPoint Enhanced Edition)         Discipline Without Plans Cannot Work (HBR OnPoint Enhanced Edition)         WeaveTech: High Performance Change (optional)	SHIP TYPE Digital Digital Digital Digital	UNIT PRICE \$3.95 \$3.95 \$3.95 \$3.95	QUANTITY 1 1 1 0 •	\$3.95 \$3.95 \$3.95 \$3.95 \$0.00
PRODUCT # R0707M-PDF-ENG 2799-PDF-ENG 85405-PDF-ENG 914553-PDF-ENG 914553-AU3-ENG	TITLE         Using the Balanced Scorecard as a Strategic Management System (HBR Bestseller)         Why Incentive Plans Cannot Work (HBR OnPoint Enhanced Edition)         Discipline Without Punishment - At Last         WeaveTech: High Performance Change (optional)         WeaveTech: High Performance Change (audio version)	SHIP TYPE Digital Digital Digital Digital Digital	UNIT PRICE \$3.95 \$3.95 \$3.95 \$3.95 \$3.95 \$3.95	QUANTITY 1 1 1 0 • 1	TOTAL \$3.95 \$3.95 \$3.95 \$0.00 \$1.00
PRODUCT #           R0707M-PDF-ENG           2799-PDF-ENG           85405-PDF-ENG           914553-PDF-ENG           914553-AU3-ENG           R0510C-PDF-ENG	TITLE         Using the Balanced Scorecard as a Strategic Management System (HBR Bestseller)         Why Incentive Plans Cannot Work (HBR OnPoint Enhanced Edition)         Discipline Without Planshment - At Last         WeaveTech: High Performance Change (optional)         WeaveTech: High Performance Change (audio version)         Growing Talent as if Your Business Depended on It	SHIP TYPE       Digital       Digital       Digital       Digital       Digital       Digital       Digital       Digital	UNIT PRICE \$3.95 \$3.95 \$3.95 \$3.95 \$3.95 \$1.00 \$3.95	QUANTITY 1 1 1 0 • 1 1	TOTAL \$3.95 \$3.95 \$3.95 \$0.00 \$1.00 \$3.95

8. If you have chosen optional items, click **Recalculate** for your new total. If you have not chosen optional items, click **Next**.





9. Enter your payment information and click **Next**.

STEP 1: REVIEW ORDER	STEP 2: PAYMENT	STEP 3: CONFIRMATION
BILLING AND SHIPPING DETA	ILS	
BILLING ADDRESS: Select	• 0	
PAYMENT INFORMATION		
CREDIT CARD		
NAME ON CARD	CREDIT CARD TYPE Select	
CREDIT CARD NUMBER	EXPIRATION DATE Month Vear	•
SECURITY CODE		
		PREVIOUS

- 10. A payment confirmation screen will appear once your order has been processed.
- 11. Your coursepack will now be listed under the **My Library** tab on the home screen. Click on the title of the article or case study to access it.